

**TONBRIDGE SWIMMING POOL**  
**CUMULATIVE MANAGEMENT INFORMATION SUMMARY**  
**1 APRIL 2011 TO 31 JULY 2011**

**Annex 3**

<b>CUMULATIVE TRADING STATEMENT</b>			
	<b>BUDGET</b> 01.04.11-31.03.12	<b>PROFILE</b> 01.04.11-31.07.11	<b>ACTUAL</b> 01.04.11-31.07.11
TOTAL EXPENDITURE	1,036,150	367,720	391,099
TOTAL INCOME	(983,450)	(428,790)	(341,961)
<b>DEFICIT/(SURPLUS)</b>	<b>52,700</b>	<b>(61,070)</b>	<b>49,138</b>

<b>KEY PERFORMANCE INDICATORS</b>						
	<b>INCOME</b>			<b>USAGE</b>		
	11-12 ACTUAL	11-12 PROFILE	10-11 ACTUAL	11-12 ACTUAL	11-12 PROFILE	
SWIM - INDIVIDUAL (1)	171,799	207,600	199,047	63,394	76,605	
SWIM - SCHOOLS	8,675	12,300	12,312	5,422	7,688	
SWIM - CLUB	6,509	7,400	7,256	-	-	
HEALTH SUITE	17,060	27,900	19,752	3,851	6,298	
COURSES (2)	61,575	78,550	59,679	13,806	17,612	
ANNUAL MEMBERSHIP	4,513	2,640	-	339	198	
EXERCISE CLASSES	5,024	5,700	5,733	1,308	1,484	
CATERING	117,091	126,560	125,083	-	-	
GAMES HUT	10,551	12,250	8,617	7,129	8,277	
OTHER	28,511	36,800	29,852	-	-	
<b>TOTAL</b>	<b>431,308</b>	<b>517,700</b>	<b>467,331</b>	<b>95,249</b>	<b>118,162</b>	

(1) Includes swim direct income accrued from 10-11 and to 12-13

(2) Includes course income accrued from 10-11



